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Are you interested in improving productivity and strengthening your customer relationships? Then you won't want to miss PowerObjects' free upcoming Microsoft Dynamics CRM learning opportunities!

#### Grow Your Business with Microsoft Dynamics CRM:

Attend this webcast and learn how you can help increase sales success, deliver superior customer service, and make informed, agile business decisions with Microsoft Dynamics CRM.

- **12/10/2008** 11:00 AM - noon CST. [Sign Up](#)

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### Meet the Consultant: Dexter Domingo

Dexter Domingo has worked with PowerObjects since October of 2004. As consultant, he customizes and tailors CRM for each client company. He also does a good amount of research about CRM through user groups online, and he is part of a research circle with his friends that are in the same field.

Dexter, who was originally going to major in philosophy, graduated in the Philippines with a BA in computer science, and has a master's from the Maharishi University of Management in Fairfield, Iowa. He is glad that he chose computer science because it comes easily to him, and because there are more career opportunities with it than with philosophy. He came to the US in 2004 because he was interested in learning and applying newer technology than he used at the company he was with in the Philippines.

[Learn more about Dexter!](#)



### Free 30-Day Trial

To experience a free trial of Microsoft Dynamics CRM, [click here!](#) With this trial, you can see how Microsoft Dynamics CRM looks and feels, and work with sales, services, and marketing processes.



### [Learn How to Successfully Move to a New Sales Force Automation or CRM system](#)

An *Inside CRM* article, "Gracefully Migrating from One SFA System to Another," features PowerObjects COO Jim Sheehan.

[Read the article!](#)

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### Tip of the Month

#### Tips and Tricks

- [10 things to know about getting started with managing services](#)
- [Getting the most from Internet Marketing](#)
- [Follow a workflow from creation through action](#)
- [A Lead vs. A Prospect](#)
- [Tracking the Competition](#)
- [Import your Outlook contacts into Microsoft Dynamics CRM](#)

✔ [Learn more about CRM!](#)



### BLOG

#### New Blog Entries

The PowerObjects team continues to update its blog with informative and useful entries in an free, educational format.

Newest topics include:

- [Microsoft Dynamics CRM vs. XRM](#)
- [Was my E-Mail Opened? PowerObjects solution using Microsoft Dynamics CRM for email tracking](#)
- [Free CRM Accelerators Unveiled](#)
- [CRM Migration tips and thoughts](#)

✔ [Read the blog!](#)